PUBLIC CONTRACTS REVIEW BOARD

Case 1417 – CFT 019-0598/19 – Tender for the Provision of 4 Core Screened Non-Armoured LSZH Power Cables

The tender was published on the 18^{th} June 2019 and the closing date of the call for tenders was the 8^{th} July 2019. The estimated value of the tender (exclusive of VAT) was \in 135,000.

On the 14th November 2019 Eurosupplies Ltd filed an appeal against the Central Procurement and Supplies Unit as the Contracting Authority objecting that they were disqualified on the grounds that they were technically non-compliant. A deposit of \in 675 was paid.

There were two (2) bidders.

On 16th January 2020 the Public Contracts Review Board composed of Dr Anthony Cassar as Chairman, Dr Charles Cassar and Mr Lawrence Ancilleri as members convened a public hearing to discuss the objections.

The attendance for this public hearing was as follows:

Appellants - Eurosupplies Ltd

Mr André Ferreira Representative

Contracting Authority – Central Procurement and Supplies Unit

Dr Marco Woods Legal Representative

Ms Silvana Spiteri Secretary Evaluation Committee
Eng Samuel Bonanno Member Evaluation Committee

Dr Anthony Cassar Chairman of the Public Contracts Review Board welcomed the parties and invited submissions.

Mr André Ferreira Representative of Eurosupplies Ltd said that the original tender documents made no mention of a literature list. Subsequently a clarification note was issued seeking the missing documents. This was submitted by Appellants but a further clarification sought an additional word to be added in the submitted information – this was done through the ePPS. The Contracting Authority claim that through a third clarification sent via e-mail they requested a manufacturers' declaration, to which Appellants responded by submitting a technical data sheet. After this was submitted Appellant was deemed non-compliant since the Authority claim that the original documentation was substituted. The CPSU instructed the Appellants to clarify, but on the third clarification they were disqualified.

Dr Marco Woods Legal Representative for the Central Procurement and Supplies Unit stated that the points outlined by Appellants were dealt with in the letter of reply. There was a clarification to request literature and in reply the Appellants sent the first data sheet with numerous specifications missing. The second clarification sought the addition of the words 'stranded and annealed' which were missing in their first reply. Appellant then changed the literature submitted and since no rectification to literature was allowed Appellants were in breach and their offer was technically not compliant.

Eng Samuel Bonanno (1188M) called as a witness by the Public Contracts Review Board testified on oath that he was a member of the evaluation team and carried out the technical adjudication. Clarifications were sought as significant words were missing from the technical data submitted (referred to Docs DS1/DS2 filed with letter of reply). The evaluation committee requested bidder to provide manufacturers declaration to ensure that the product they were offering met the requirements. Bidder replied by submitting a third data sheet (DS3 in letter of reply) instead of a manufacturers' declaration. The tender did not allow changes to documents.

Mr Ferreira said that the request for the manufacturing declaration was not received, to which Dr Woods produced an e-mail dated 12th September 2019 (tabled as Doc 1) which made such a request. He stated further that the original literature submitted was changed as the second data sheet altered the original specifications. The basis of the CPSU's rejection is fully stated in the letter of reply and indicates that Appellants changed not rectified their submissions.

Mr Ferreira finally stated that oversights in the tender documents had disadvantaged the bidder and created confusion and hoped this will be born in mind when assessing the costs of this appeal.

The Chairman thanked the parties for their submissions and declared the hearing closed.

End of Minutes

Decision

This Board,

having noted this objection filed by Eurosupplies Ltd (hereinafter referred to as the Appellants) on 14 November 2019, refers to the claims made by the same

Appellants with regard to the tender of reference CFT 019-0598/19 listed as

case No. 1417 in the records of the Public Contracts Review Board.

Appearing for the Appellants:

Mr Andre' Ferreira

Appearing for the Contracting Authority: Dr Marco Woods

Whereby, the Appellants contend that:

a) The tender document did not stipulate the requirement of a literature list

whilst the Contracting Authority is alleging that the technical data sheet

submitted does not conform to the tender's requirements. In this regard,

Appellants maintain that they had submitted all the requested

information through the replies to the clarification requests.

This Board also noted the Contracting Authority's 'Letter of reply' dated

26 November 2019 and its verbal submissions during the hearing held on

16 January 2019, in that:

a) The Authority contends that, after reviewing the technical literature

submitted by Appellants and the replies to the clarification requirements,

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it was found that, the technical data sheet submitted through the first clarification request, the technical literature contained therein was changed, so that the Authority had no other option but to deem Appellants' offer technically non-compliant.

This same Board also noted the testimony of the witness namely:

Eng. Samuel Bonanno duly summoned by the Public Contracts Review Board.

This Board has also taken note of the documents submitted by the Public Contracts Review Board which consisted of:

Document No. 1 - email dated 12 September 2019 requesting further information from Eurosupplies Ltd

This Board, after having examined the relevant documentation to this appeal and heard submissions made by the parties concerned, including the testimony of the witnesses duly summoned opines that, the issue that merits consideration is the technical literature submitted by Appellants.

1. First and foremost, this Board would respectfully point out that clarifications form an integral part of the tender dossier, so that, although

the tender document did not stipulate the submission of the technical literature, it complimented such a requirement through a clarification note.

- 2. In this particular case, through a clarification request, tenderers were asked to submit the technical literature of the products being offered.

 Upon receipt of Appellants' reply the Evaluation Committee noted missing information relating to conductor type, core identification colours and colour of outer sheath of the cable.
- 3. A further clarification request dated 16 August 2019, was sent to Appellants to confirm that the three issues mentioned above conform with the technical specifications as stipulated in section 4 of the tender document.
- 4. Upon receipt of a second reply to the clarification request, the Authority noted further shortcomings on the technical specifications of the cable so that a third clarification was sent to Appellants, dated 26 August 2019, requesting a manufacturer's declaration to confirm technical compliance, as follows:

"Eurosupplies Limited i.d. no: 116200

CPSU No: 1523/18 Tender of 4 Core Screened Non-Armoured LSZH Power
Cables cft no:019-0598/2019

Reference is made to the tender in caption, and to your submission for same.

The Evaluation Committee noted the following shortcomings with regard to your submission:

Kindly confirm and substantiate through manufacture declaration that the cable conductor being offered is: Stranded, annealed and tinned, circular annealed copper.

In terms of Article 7.1 of the Instructions to Tenderers, you are hereby being given the opportunity to clarify these shortcomings within five (5) working days of notification till the 2^{nd} August 2019 at 11.45 pm..

The requested information is to be submitted through the appropriate Electronic Public Procurement (ePPS) module.

This clarification opportunity is being sent without any commitment whatsoever on the part of the Contracting Authority, and does not imply that your offer will be accepted as it may still be deemed administratively, technically or financially non-compliant during the evaluation process."

Following such a request, Appellants, instead of submitting a manufacturer's declaration, submitted an amended technical data sheet.

- 5. This Board would point out that the Evaluation Committee gave all the available opportunity for Appellants to clarify their technical literature and moreover, Appellants failed to produce the manufacturer's declaration of technical conformity.
- 6. This Board would point out that it was the duty and obligation to provide the Authority with the requested information and documentation which the Authority, quite appropriately deemed necessary to conduct a fair and transparent evaluation of the offers on equal treatment and a level playing field.
- 7. It must also be mentioned that whilst it is also the duty and obligation of the tenderer to submit his offer in conformity with the conditions and requirements stipulated in the tender document, it is the responsibility and duty of the Evaluation Committee to abide by the principles of self-limitation thus ensuring transparency and equal treatment during the evaluation process.

In conclusion, this Board opines that:

- a) The clarifications sent by the Authority, formed an integral part of the tender dossier.
- b) Appellants failed to submit the manufacturer's declaration of conformity, as duly requested in clarification dated 26 August 2019.
- c) Appellants, in their submissions changed the technical specifications as duly denoted in the original technical data sheet.
- d) The Evaluation Committee carried out the evaluation process in a fair, just and transparent manner.

In view of the above, this Board,

- i. does not uphold Appellants' contentions,
- ii. upholds the Contracting Authority's decision in the cancellation of the tender,

iii. directs that	the deposit	paid by Appellan	ts shoul	d not be refunded.
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Dr Anthony Cassar Chairman		Dr Charles Cassar Member		Mr Lawrence Ancilleri Member
Chairman		Wember		Member
23 January 2020				